

# ZHUORAN LU (陆卓然)

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## POSITION

2018- Assistant Professor, School of Management, Fudan University

## EDUCATION

2018 Ph.D. in Economics, UCLA  
- Advisors: Simon Board and Moritz Meyer-ter-Vehn  
2012 B.A. in Economics, Tsinghua University  
B.A. in Law (double major), Tsinghua University

## RESEARCH INTERESTS

Game Theory, Industrial Organization, Microeconomic Theory

## WORKING PAPERS

“Selling Signals”, revision requested by *RAND Journal of Economics*  
“Competitive Nonlinear Pricing for Signals”  
“Optimal Sequence for Teamwork” (with Yangbo Song)

## WORK IN PROGRESS

“Relational Knowledge Transfer with Persistent Private Information” (with Zhiyong Yao)

## TEACHING

Fudan University  
- The Theory of the Firm (doctoral), Macroeconomic Theory (undergraduate)  
UCLA  
- Microeconomic Theory (undergraduate)

## SEMINAR AND CONFERENCE PRESENTATIONS

2019 MIT Sloan, CUHK-SZ, ECUST, SHUFE, UIBE, Nankai, AMES, SAET  
2018 Tsinghua, Cornell Johnson, Fudan, Nanjing International Conference on Game Theory  
2017 North American Summer Meeting of the Econometric Society  
2016 15th Annual Columbia/Duke/MIT/Northwestern IO Theory Conference

### **FELLOWSHIPS, HONORS AND AWARDS**

Marcia and Herbert Howard Graduate Fellowship (Research Award), UCLA (2017)  
Dissertation Year Fellowship, UCLA (2017)  
Journal of Industrial Economics Fellowship (2016)  
Teaching Assistant Fellowship, UCLA (2013-2017)  
Best Paper Award, 3rd National Conference for Undergrad Research in Economics (2011)  
First Prize Academic Achievement Scholarship, Tsinghua University (2011)  
Excellent Student Leader, Tsinghua University (2011)  
Gold Medal in Summer Social Practice, Tsinghua University (2010)  
Literature and Art Achievement Scholarship, Tsinghua University (2009-2012)

### **PROFESSIONAL ACTIVITY**

Referee for *Review of Economic Design, China Journal of Information Systems*

### **LANGUAGES AND SKILLS**

Languages: Chinese (native), English (fluent)  
Computer Skills: C/C++, MATLAB, MATHEMATICA, STATA, LATEX